The **most FLEXIBLE option available** to earn your **NYS Real Estate**

How does it work? Students that wish to participate in our Blended 75 Hour Real Estate Program must agree to attend the minimum required evening sessions then complete the balance of their hours online. They must meet the minimum time requirement of 75 hours as if they were doing the entire program in the classroom and must complete all exercises as directed in the course. The final exam has to be taken at one of our NYS approved locations – you get two chances.
Is the online portion difficult? Not at all. However, to be accepted into this program, you will need speak to a representative from our Technical Services Staff for about 10 minutes to review your comfort level with online learning. This is a mandatory interview conducted over the phone while you're at your computer set up at a mutually convenient time.
Why is an interview necessary, I've done online courses before? As a NYS accredited school, we believe that our success comes from your success – and we take real estate education very seriously (we stake our reputation on it). Therefore, if we don't believe you're committed (or technically able) to complete your education in this manner, we'd rather you not waste your time and money – plain & simple.
How long do I have to complete the program? 6 months from the date you begin your online or in-class session, whichever comes first. A $50 extension fee applies otherwise.
Can I get my money back if I'm not happy with the program? Yes, you have 15 days from the date you either attend a live session or log on to the course. If you're dissatisfied for any reason you will get a full refund less your textbook fee (if you received it at the live class) valued at $49.95. Fees to ship materials are not refundable.
Can I switch to the 100% online class at anytime? No unfortunately.
Can I switch to the 100% live class at anytime? Yes. Speak to the office staff for details.
Can I attend live sessions at your other NYS locations as a "blended student"? Yes, you are more than welcome to. Speak to our office staff for details
I'm a Veteran and I see that you're a VA approved School ® can I use my education benefits? Unfortunately no. Even though many Veteran's utilize their education benefits at our school to become real estate agents, home inspectors, radon technicians and more, because we are not a degree granting institution, online education is NOT allowed for VA students. We don't anticipate this to change anytime soon.
What is the fee for the Blended 75 hour Salesperson Course? $599
How do you take care of my attendance? Our NYS approved Instructors keep track of your attendance in the classroom then report electronically to our administrative office (it is then added with your online reported time where your hours are recorded). Students are assigned a unique username and password that our course management system (CMS) uses to keep track of every minute you're reading and working on your computer or mobile device. Grades for incremental tests are also recorded by the CMS.

How do I get started? If it's normal business hours, call us at: (716) 633-9009 [otherwise text us at 914-768-8797 and a representative will call you back and we can answer any question or sign you up].

www.wnyschoolofrealestate.org or www.wnyschoolofrealestate.com