



Western NY Real Estate Salesperson & Broker Training Institute is now approved to offer the

NYS 75 hour Salesperson Qualifying Course ONLINE !

Fee: \$395 (or \$465 including text book)

Advantages of Online Learning:

- EASY Our online courses are designed to be easy to use.
- EDUCATIONAL Our courses are relevant, current and developed specifically to help you stay current and accomplish more.
- FULLY APPROVED Our courses are fully approved by the appropriate state and national certification organizations.
- ENGAGING CONTENT & ACTIVITIES Unlike other courses, we help you understand the material through engaging content and activities.
- GUARANTEED If you are not happy with the course for *any* reason, let us know.

Typically Asked Questions...

Where do I take the final exam? Call the School at (716) 633-9024 or email us at wnysre@aol.com. The exam is usually taken at our 2304 Wehrle Dr. location in Williamsville NY but it can be proctored at an approved location. A school representative can provide you with more information.

What if I fail the school exam? You may retake the exam one additional time without repeating the course.

What is the refund policy? You will have 15 days from date of enrollment to get a refund. This is the date you registered and paid for the course. Textbook fees are non-refundable under all conditions. Contact Tech Support at support@fastclass.com or call 1-866-455-3278 for more information.

Any additional benefits of taking the course with you? Yes – you are welcome to (and encouraged) to attend our live classes that run continuously Tuesday & Wednesday evenings year round for live class involvement at NO extra charge. Contact a school representative for more information.

Can I switch over to the live class anytime? Not exactly...if you cancel your online 75 hour class registration within the 15 days noted above, then you are eligible for a refund (less your textbook fee paid). It would be considered a new registration to attend the live class and no time from your online program can apply toward the live session as per D.O.S. regulations. Contact a school representative for more information.

Is online more difficult than in-class? To work independently takes a lot of discipline. This is usually the biggest problem we find that students have when choosing the online version of the course. If you are disciplined – the online 75 hour course can definitely be the answer for you. That's one reason we encourage online students to at least come in during the review period of the current in-class course for that extra bit of live interaction & review at no extra charge.

To register or ask more questions call: **(716) 633-9024** or email us and a representative will call you back at **wnysre@aol.com**