









Radon is a cancer-causing natural radioactive gas that you can't see, smell or taste. Its presence in your home can pose a danger to your family's health. Radon is the leading cause of lung cancer among non-smokers. Radon is the second leading cause of lung cancer in America and claims about 20,000 lives annually.

Home inspectors and other real estate professionals, contractors and environmental specialists who are qualified can test a home accurately for radon.

Western NY School of Real Estate facilitates the 16 hour training needed to qualify as a measurement technician, pass the national exam (offered by NEHA "The National Environmental Health Associations) or NSRB "National Radon Proficiency Exam) in order to be listed as QUALIFIED by the New York State Department of Health.

The program is interactive, online and only needs to be started with a staff member from WNY School of Real Estate. The interactive lessons feature electronic flashcards that are perfect for memorizing the need-to-know information to pass either national exam. The program is fully approved and once you successfully complete it online, you can print your certificate and sit for the national exam then be listed on New York State's web-site for immediate visibility to individuals seeking your services.

Radon inspections can easily add \$10,000 or more to your annual bottom line and will definitely increase your business as a home inspector or energy efficiency contractor, etc. Wouldn't you prefer having a home inspector with more credentials inspect YOUR HOME??

Typically Asked Questions

<u>Question:</u> How much is the program? <u>Answer</u>: \$325 (that includes 16-Hour Radon Measurement Certification Course CD-ROM Tracking via the Internet, Online Course Access, Computerized Flashcards & Testing, Certificate, Toll Free Support & Exam review DVD from the School).

<u>Question</u>: Will I automatically be certified once I complete the online program? <u>Answer</u>: Not exactly. As stated above, the course satisfies the 16 hour training requirement of both national entities and prepares you to sit for the exam (you choose which organization you'd like to join). Once you pay their fees (similar to those you pay to hold most other NYS licenses), and successfully pass their exam, you may send everything into NYS Dept. of Health in order to be included under the county of your choice to perform radon testing.

<u>Question</u>: What is the refund policy? <u>Answer</u>: we encourage you to think about this carefully. There is NO refund once you register and pay. We can only accept a personal check, cash or money order payable to WNYSRE for \$325. You can begin within 48 business hours, a link will be sent to your email address.

To register, call the Western NY School of Real Estate (716) 633-9009

2304 Wehrle Drive Williamsville NY 14221 www.wnyschoolofrealestate.org