

**Mission Statement of the School**

The mission of the Western NY School of Real Estate is to provide educational opportunities that emphasize skills and knowledge that will allow the student to become knowledgeable in specific aspects of the real estate industry taking into consideration social and technological changes. We recognize that education is vital in developing skills needed for a productive society and essential in promoting the individual's sense of worth, values, and high ethical standards. The School is committed to offering quality real estate qualifying and continuing education that meets the needs of its students and assisting them in clarifying and pursuing their professional and educational goals.

**Objectives of the School**

In fulfilling the mission of the Western NY School of Real Estate, the institution sets forth the following objectives which reflect the overall goals of the School.

1. To provide a varied selection of academic curricula in real estate and specialized areas enriched with instruction in general education.
2. To provide the students with a background of job skills which will enhance their employability.
3. To provide the students with basic skills which contribute to success in their careers and in their private lives.
4. To lead the student in the self-discovery process of clarifying and raising the individual's goals and achievements commensurate with the student's potential.
5. To provide a framework and atmosphere of learning which will enhance the student's capability to demonstrate ethical and moral values in professional, personal, and real estate business situations.
6. To strive for and maintain excellence in business, specialized, and general education by systematically reviewing classroom facilities, equipment, curricula, faculty, and staff.
7. To make available to our students activities and experiences which foster personal growth and leadership qualities that will assist students in their social, vocational, and academic pursuits.
8. To provide placement assistance for graduates and students through individual counseling.
9. To maintain a process of communication with the community of employers to assure relevant curricula to meet the developing needs of the economic community.